Packaging-Liquid Fill Case Study

**Challenge**
A Home Health Product Wholesaler experienced a large sudden volume increase in their core product line without the capacity to meet the demand. Facing the prospect of having to turn away business from a primary customer and revenue that was important to their growth, the wholesaler contacted Peckham to provide the expanded capacity.

**Solution**
Peckham provided immediate capacity for Liquid Fill shampoo and lotion products, using automated fill, capping and labeling equipment. Peckham was able to take direct delivery of raw materials, warehouse them and begin immediate production.

**Results**
By subsidizing the wholesaler’s limited capacity in an immediate timeframe, Peckham allowed the wholesaler to provide the increased volume of product to their customer, and to continue to grow their business without a significant capital outlay.

Peckham is ISO 9001:2015 Certified in all lines of business. We use Lean and Six Sigma practices to insure the highest quality products and services. We are a nonprofit business and human services organization that provides employment opportunities for those with disabilities and barriers to employment.